

CITY OF BATAVIA

DATE: March 4, 2019
TO: Committee of the Whole
FROM: Jeremy Barkei
SUBJECT: Resolution # 19-023-R, Authorizing Purchase of Water Meters

Batavia's Water & Sewer Utilities have been in the process of updating water meters throughout town. As such, the Utility's are in need of bulk purchasing of water meters and electronic reading devices. Staff has spent considerable time and resources evaluating metering options and have concluded:

1. The water meters should remain Badger Meter, Milwaukee, Wis.
2. The electronic reading devices should remain Itron, Liberty Lake, Wash.

Both Badger Meter and Itron are major players in the world of metering and publicly traded companies on the NYSE & NASDAQ stock markets.

The City has a long history with both of these products with good success. Staff feels strongly that there should be standardization with the meters due to maintenance, parts, repairs and reading protocols. The standardization of the meters and associated reading system will ensure the City receives the proper revenue and errors will be minimized. This is very important as the price of water and sewer services continues to increase.

In the water industry each meter manufacturer has some degree of limited local distribution and sales opportunities. The local distributor for Badger Meter products is Midwest Meter Inc., Edinburg, IL. Itron has three (3) local distributors including Midwest Meter Inc.

Staff recently solicited quotes for the purchase of residential Badger Meters and Itron reading devices. The quotation results are attached. Staff recommends Alternate Bid #3 from Midwest Meter Co. for the purchase of meters at unit price cost of \$154.50/each. Staff is recommending Council authorize the purchase of the meter units, as required, during calendar year 2019.

Recommendations:

1. **Staff recommends waiving formal bidding for the purchase of water meters and reading devices.**
2. **Staff recommends approval of Resolution # 19-023-R authorizing the purchase of Badger water meters and Itron reading devices from Midwest Meter Inc., Edinburg, IL. for an amount not to exceed two hundred thousand dollars (\$200,000.00).**

C. Laura Newman
Gary Holm
Peggy Colby
Byron Ritchason

Exhibit A

CITY OF BATAVIA - WATER DIVISION
February 2019

	QUANTITY	Midwest Meter		United Systems		Metering & Technology Solutions	
		UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
BID ALTERNATE #1 - ERT'S ONLY							
ITRON 100W+, ERT W/CLIP ERT, PRE-PROGRAMMED FOR BATAVIA	500	\$ 70.00	\$ 35,000.00		No Bid	\$ 108.00	\$ 54,000.00
ITRON 100W+, MOUNTING KIT FOR REMOTE INSTALLATIONS	500	\$ -	Included		\$ -		Included
TOTAL COST ERT'S W/MOUNTING KITS		\$70.00	\$ 35,000.00		\$ -	\$ 102.00	\$ 54,000.00
OPTION - NICOR CONNECTORS	1000	\$	\$ No Bid	\$	\$ No Bid	\$	\$ No Bid
ESTIMATED DELIVERY DATE		3	DAYS	30-60	DAYS	21	DAYS
BID ALTERNATE #2 - METER'S W/HR-Encoder							
BADGER METER, 5/8" X 1/2" METER W/HR-Encoder W/POTTED 10' CABLE	500	\$ 84.50	\$ 42,250.00		\$ No Bid	\$	\$ No Bid
BADGER METER, 5/8" X 3/4" METER W/HR-Encoder W/POTTED 10' CABLE	500	\$ 84.50	\$ 42,250.00		\$	\$	\$
TOTAL COST METERS W/HR-Encoder			\$ 84,500.00		\$		\$
ESTIMATED DELIVERY DATE		3	DAYS		DAYS		DAYS
BID ALTERNATE #3 - METERS W/HR-Encoder & ITRON 100W+ ERT							
BADGER METER 5/8" X 1/2" METER W/HR-Encoder, POTTED BOTH ENDS W/CLIP ATTACHED TO AN ITRON 100W+ ERT, PRE-PROGRAMMED FOR BATAVIA	500	\$ 154.50	\$ 77,250.00		\$ No Bid	\$	\$ No Bid
BADGER METER 5/8" X 3/4" METER W/HR-Encoder, POTTED BOTH ENDS W/CLIP ATTACHED TO AN ITRON 100W+ ERT, PRE-PROGRAMMED FOR BATAVIA	500	\$ 154.50	\$ 77,250.00		\$	\$	\$
TOTAL COST BADGER METERS W/HR-Encoder AND ITRON 100W+ ERT			\$ 154,500.00		\$		\$
ESTIMATED DELIVERY DATE		3	DAYS		DAYS		DAYS
		Pricing good through Dec. 2019		Pricing good for 30 days		Pricing good through 2019	

Exhibit B

Corporate Office:

200 E. Franklin Street
P.O. Box 318
Edinburg, IL 62531-0318
Phone 800-634-4746
Fax 217-623-4216



Branch location:

1078 Wolverine Lane
Cape Girardeau, MO 63701
Phone 800-635-4746
Fax 573-334-0151

Branch location:

200 Commercial Drive
Flora, IN 46929
Phone 877-636-4746
Fax 574-967-4572

Branch location:

N173 W21290 Northwest Passage Way
Jackson, WI 53037
Phone 262-677-2887
Fax 262-677-2882

Website: www.midwest-meter.com

2/15/19

To our valuable utility customers:

Please be advised that Midwest Meter, Inc. is a full-line distributor of Badger Meter utility products with territory in Illinois, Wisconsin, Missouri, Kansas, Indiana (North), and (Western) Kentucky. As such, Midwest Meter is the only authorized representatives for Badger Meter's line of metering and AMR/AMI products in the accounts assigned to us in this geographic territory. This includes the following product lines: Badger Recordall Disc, Turbo, and Compound Meters, E-Series Ultrasonic Meters, and M2000 Mag meters integrated with both the Badger ORION and ITRON product lines.

We're pleased to offer and support these products to our valuable utility customers. Thank you for your continued business and loyalty.

Best regards,

A handwritten signature in black ink that reads "Steve Dauster". The signature is fluid and cursive.

Steve

Steve Dauster
Sales Manager
Midwest Meter, Inc.
PO Box 318
200 E. Franklin Street
Edinburg, IL 62531

Phone: 800-634-4746
Fax: (217) 623-4216

**CITY OF BATAVIA
RESOLUTION #19-023-R**

**AUTHORIZING EXECUTION OF CONTRACT FOR THE PURCHASE OF
WATER METERS**

WHEREAS, the City of Batavia Water & Sewer Utility have identified the need for the bulk purchasing of water meters, and

WHEREAS, the City of Batavia has solicited quotes for the purchase of water meters and electronic reading appurtenances, and

WHEREAS, the firm of Midwest Meter Company, Edinburg, IL. is a local distributor of Badger Water meters and Itron reading products and has the appropriate expertise and experience necessary to provide the necessary meters, and

WHEREAS, Midwest Meter Company, Edinburg, IL., has submitted a quote, pursuant to an invitation to quote, for the provision of such meters and reading devices which is fair and reasonable and said quote ought to be accepted;

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Batavia, Kane & DuPage Counties, Illinois, as follows:

Section 1: That the Batavia Water & Sewer Utility's are authorized to purchase water meters and reading devices from Midwest Meter Company, Edinburg, Illinois for an amount not to exceed two hundred thousand dollars (\$200,000.00).

CITY OF BATAVIA, ILLINOIS, RESOLUTION 19-023-R

PRESENTED and **PASSED** by the City Council of the City of Batavia, Illinois, this 18th day of March 2019.

APPROVED by the Mayor of the City of Batavia, Illinois, this 18th day of March 2019.

 Jeffery D. Schielke, Mayor

Ward	Aldermen	Ayes	Nays	Absent	Abstain	Aldermen	Ayes	Nays	Absent	Abstain
1	O'Brien					Salvati				
2	Callahan					Wolff				
3	Meitzler					Chanzit				
4	Malay					Stark				
5	Uher					Theelin Atac				
6	Cerone					Russotto				
7	McFadden					Brown				
Mayor Schielke										
VOTE:		Ayes	Nays	Absent	Abstentions					
Total holding office:		Mayor and 14 aldermen								

ATTEST:

 Ellen Posledni, City Clerk